

## Induction Workshops for NGO Directors

# The Steering Function of NGO Board regarding Strategic Planning

Presented by Dr CK Lo, GAME Consultant 23 February 2019

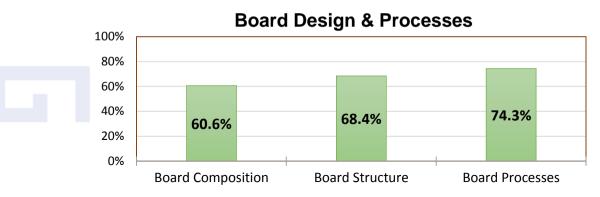


### NGO Governance Health Survey 2018 (HKCSS – HKU ExCEL3 – GAME)

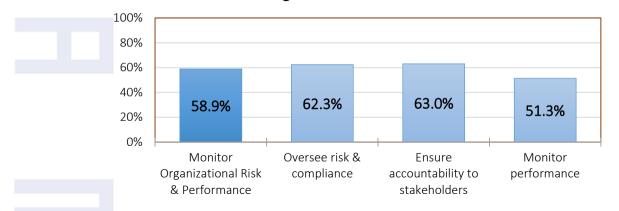
Good practices of strategic planning

- Board works with management to design and participate in strategic planning process
- Board works with management to review strategic plan to ensure program outcomes are tightly linked to your organisation's mission and vision
- Board translates strategic plan into oversight responsibilities for the board/ committee(s) to follow through

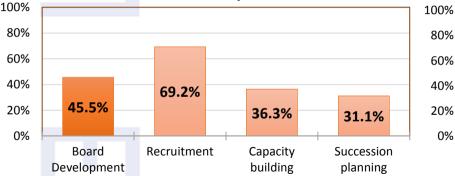
### Adoption of Good Practices (% of Always and Often)



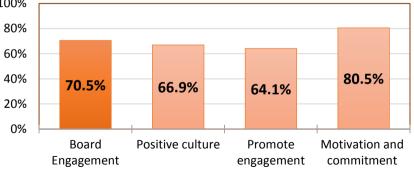
### Monitor Organizational Risk & Performance



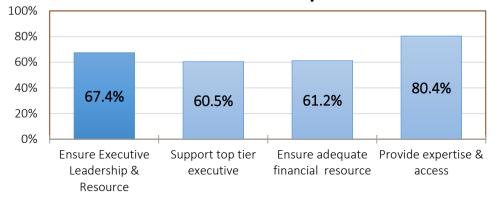
### Board Development



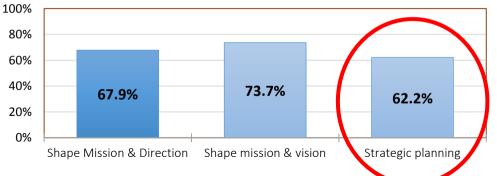
### Board Engagement



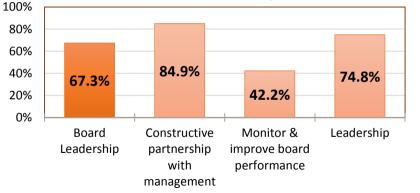
#### **Ensure Executive Leadership & Resource**



#### **Steer Mission & Direction**



#### **Board Leadership**





## To What Extent should the Board Participate in Strategic Planning?

- Approve the final version?
- Steer the process?
- Manage the process?
- Set the directions?
- Set the goal?

- Advise the contents?
- Edit/ fine tune the plan?
- Write the plan?



## Factors of Considering the Level of Involvement

- Culture and tradition
- Relative experience and capabilities of Board and Management
- Major changes desired or required?
- Trust, or lack of it?



### A Comprehensive Approach to Strategic Planning

Step	Main Activities
1	Who we are – Revisit the Mission Statement
2	Where we are – Conduct a Situation Analysis
3	Identify Core Challenges or Issues
4	What do we want to be (a) Derive <b>Strategic Options</b> (b) Consensus on a <b>Strategic Direction</b>
5	Develop Major Action Areas/Strategy Mapping
6	Work out Programme Schedule, phases, and review mechanism
7	Design the <b>Operating Structure</b> for accountability



## **Key Parameters of Strategic Planning**

- Create/ formulate the means to achieve desired social impact
- As defined by <u>user expectations</u> and <u>stakeholders</u> <u>engagement</u>
- With considerations of the agency's <u>mission</u> and <u>competitive strengths</u>



### **External Drivers**

- Changing social needs
- Public expectations
- Stakeholder views

How do we measure social impact?

## Internal Reality Check

• Organisational health

### Source: HKCSS institute Vol.14 課程手册

機構健康表現範疇	管理實際行為
方向 Direction	1. 共同的理念 (shared vision) 2. 清晰的策略 (strategic clarity) 3. 員工參與 (employee involvement)
領導力 Leadership	4. 諮詢式領導 (consultative leadership) 5. 權威式領導 (authoritative leadership) 6. 支持式領導 (supportive leadership) 7. 挑戰試領導 (challenging leadership)
文化與環境 Culture and Climate	<ol> <li>開明和信任 (open and trusting)</li> <li>有內部競爭 (internally competitive)</li> <li>有紀律的營運 (operationally disciplined)</li> <li>有創意及有企業家精神 (creative and entrepreneurial)</li> </ol>
推動 Motivation	12. 開放和有意義的價值 (open and meaningful values) 13. 鼓舞人心的領導者 (inspirational leaders) 14. 職業發展機會 (career opportunities) 15. 財政獎勵 (financial incentives) 16. 獎勵和表彰 (rewards and recognition)
問責 Accountability	17. 角色清晰 (role clarity) 18. 績效合同 (performance contracts) 19. 後果管理 (consequence management) 20. 個人承擔感 (personal ownership)
協調與監控 Coordination and control	21. 人才績效檢討 (people performance review) 22. 營運管理 (operational management) 23. 財務管理 (financial management) 24. 專業標準 (professional standard) 25. 風險管理 (risk management)
能力 Capabilities	26. 羅致人才 (talent acquisition) 27. 發展人才 (talent development) 28. 流程主導 (process based) 29. 向外撷取專業 (outsourced expertise)
向外取向 External Orientation	30. 以顧客為焦點 (customer focus) 31. 具競爭力的識見 (competitive insights) 32. 業務夥伴 (business partnerships) 33. 政府與社區關係(government and community relations)
創新 Innovation	34. 從上而下的創新 (Top-down innovation) 35. 從下而上的創新 (Bottom-up innovation) 36. 知識分享 (Knowledge sharing) 37. 引進外部新意念 (Capturing external ideas)



## Internal Reality Check: Vital Signs

- Finance
- People
  - Systemic effectiveness & efficiency
- Brand



## Common Shortcomings of Strategic Plan

- Document too long; strategies too many
- Lots of aspiration; few specific, measurable and achievable goals
- Lots of activities and output; few well defined target outcome
- Lack of performance measurements
- Resource plan not part of the strategic plan
- Operational plan/ annual plan not clearly linked to the strategic plan

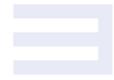


### Recap: Good Governance Practices regarding Strategic Planning

- Board works with management to design and participate in strategic planning process
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## Thank You! Q&A



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